

Supplier Programmes

Suppliers account for a large proportion of the costs of our products and services. This means it is vital that we work with the very best in the market place. This section outlines the strategic methods of how we engage with our suppliers to maximise the joint benefits of working together. There is also a section to advertise and inform suppliers with news of current and future events, such as supplier conferences, or online eRFQ events as they occur.

1. Supply Chain Development (SCD)

Suppliers account for a large proportion of the costs of our products and services. This means it is vital that we work with the very best suppliers and ensure that we maintain the highest possible standards of quality.

It is important that our suppliers act ethically, treat their employees fairly, maintain high health and safety standards and manage their impact on the environment. In return we strive to treat our suppliers fairly, pay them promptly, and communicate our requirements clearly. We believe we can all get the most from our relationships within the supply chain by working together as a team. In this way we can improve our performance and ensure the timely delivery of high-quality, cost effective results to our customers. To this end, we have developed a Supply Chain Excellence programme (SCE) to help us share best practice and work in partnership with our strategic suppliers: Through our SCE programme we work with our key suppliers to improve delivery, quality, cost, management systems and reduce waste. Suppliers achieving and maintaining high performance against our excellence standards receive formal recognition through our Bronze, Silver and Gold Supply Chain Excellence awards.

2. Commodity Management (CM)

Strategic Commodity Management is the SELEX Sensors and Airborne Systems (S&AS) UK business process for managing the selection and acquisition of goods and services, at the optimum life cycle value. Activities with the supply chain include:

- Centralised Resources aligned across all of the business sectors.
- Purchase price within total cost of ownership, supplier's capability, capacity and delivery performance levels considered as a whole.
- Expertise and supply development relevant to each commodity family.
- Consolidated work with our established supply base, whilst being receptive in listening to new capabilities.
- Automation of transactional and enquiry activities where possible to minimise SELEX S&AS UK and supplier effort and costs.

3. Events, Current and Forthcoming

Current and forthcoming eSourcing events, where invited registered suppliers will be contacted in order to negotiate being the preferred supplier for forthcoming volumes of business, resulting in developing and signing Supplier Framework agreements. To investigate this further, please go to www.programma180.com. Note click on the Union Jack Flag to read in English, default is Italian.